



Australia Business Connect

South Australian Trade and Investment Business to Business Matching Mission

The Kingdom of Saudi Arabia

Egypt

Jordan

Qatar

United Arab Emirates

Saturday 28 February - 17 March 2015



Australia Business Connect





Australia Business Connect

Chairman's Message



PHOTO: The Hon Ms Julie Bishop MP, Australian Minister for Foreign Affairs with Mr Rafeek R Najar

It is with greatest pleasure that I bring to you a message from Australia regarding this business to business group proudly presented to you by Australia Business Connect.

I am also delighted to introduce to you Ms Suzette Lamshed, MBA, who is the Managing Director of Australia Business Connect. Ms Lamshed has more than 20 years experience, since 1995 serving the interests of both Australian and Arab Business entities in furthering bi-lateral trade.

Ms Lamshed invited me to be the Chairman of her company last year. Together with my experience in Australia Arab relations and as the former National President of the Australia Arab Chamber of Commerce and Industry, matched with Suzettes solid commercial background and cross cultural expertise we are pleased to be leading this esteemed group of South Australian enterprises into the Arab World.

This booklet represents the Australia Business Connect commitment to furthering Trade and Investment opportunities to both our nations and we look forward to developing strong partnerships in the future.

In closing we would like to thank the South Australian Government via their Department of State Development and also Austrade, The Australian Trade Commission for their kind assistance.

Yours sincerely

Mr Rafeek R Najar
Chairman Australia Business Connect



The South Australian Minister for Investment & Trade

Message from The Hon Martin Hamilton-Smith, South Australian Minister for Investment and Trade



MartinHamiltonSmith@HamiltonSmith

Producing video message for the
Australia Business Connect trade
Mission to the Middle east &
North Africa

pic.twitter.com/jDi9m1LQyo

Feb24, 2015, 10.49AM



To see message, please refer to our website:

www.australiabusinessconnect.com.au



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List of Delegates and Industry Sectors

Company Name	Industry Sector	Product / Service
South Australia Seed Marketers	Agribusiness	Sale of Australian Seed and Agribusiness Consulting
Bully's Beef and Other Meats	Agribusiness	Sale of Australian Beef and lamb
BSP Project	Agribusiness	Sale or JV option for prime farming land in South Australia & Agri consulting option (both trade and investment)
Sunshine Project	Agribusiness	Sale or JV option for prime farming land in South Australia & Agri consulting option (both trade and investment)
Bespoke Agricultural Consulting	Agribusiness	Consulting on the farm, production management of cereals, legumes, oil seeds, meat and Wool, including irrigation and knowledge transfer
Peats Soils	Agribusiness and Horticulture	Soil enhancer product branded "Peats Black Jacket". Increases performance of soil, improves water, nutrient and fertiliser efficiency
Dommar Constructions Pty Ltd	Construction, Water, Engineering Services, Mining, Project & Construction Management Quality, Safety, Environmental	Large scale Desalination, Engineering and project management services, construction management, supervision and inspection services including safety, quality and environmental management
Visible Temporary Fencing Australia	Manufacture / Services	High visibility temporary fencing, seen at night from up to 230 metres, per specifications or made to order
Status Australia Import / Export	Food service, Construction	Catering, hospitality, commercial super-market equipment, including refrigeration equipment – portable /prefabricated housing and toilets – safety equipment on commercial scale, bollards, cones, barriers
Innovative total Solutions Australia Pty Ltd, Biobin	Environmental Services	Management consultant with expertise in environmental services with emphasis on the "BioBin" – waste management system that safely removes hazardous and odorous elements from organic waste material, whilst recycling into compost / fertilizer



List of Delegates and Industry Sectors

Company Name	Industry Sector	Product / Service
Cartwheel Resources Pty Ltd	Clean Energy, Water, Manufacturing and Mineral Exploration	Technology development in clean energy and clean water, manufacture and mineral exploration
KESAB	Environmental Services	Operating over 45 years Leading facilitator and environmental sustainability education service provider to government, business and community engagement. Professional Development and Training in learning centres (schools, municipal and government). Interactive information and education materials design and development. Social research and waste audits
Beston Global Food Company	Food	High end, gourmet Australian Cheese, Dairy products, Seafood and Health Products
Kismet Jardin Pty Ltd	Beauty Products - Skin Care, Hair Care & Natural Perfumery	Global leader in 'Green Chemistry' based skincare products and natural perfumery (Trade and Investment)
South Australia State Financial Services	Investment Services	Multifaceted international business advisor for residential, commercial, industrial and agricultural investments for foreign nationals and Australian residents.
Australia Business Connect	Services, Bilateral Trade and Investment with South Australia	Assisting to facilitate Trade and Investment with Australia



Company Biographies

Company Name:	South Australian Seed Marketers		Additional Information
(What) Product / Service	Seed supply & Agribusiness Consulting	Seeking to export small seeds (pasture seeds) such as Lucerne, (Alf Alfa) sub clover and aerial seeding clovers & Wish to explore opportunities for forage cereal exports and production Seeking parties who purchase seed South Australian Seed Marketers offer: Seed and consultancy services in Agribusiness	
(Who) Company Background		Operating in the prime internationally renowned Lucerne (Alfalfa) growing region of Australia. SA Seed Marketers is the largest supplier of public variety of seeds to the wholesale trade throughout Australia & is one of the largest suppliers of public pasture seed varieties to the export market.	There are only 2 key countries in the world that are known internationally for growing Alfalfa: 1. Australia 2. USA Within Australia there is only one region that is the lead region for growing Alfalfa, this is where SA Seed Marketers are based and source their seeds from
(Who) Individuals representing organisation on delegation		Represented by: Mr Joshua Rasheed Production Manager South Australian Seed Marketers	
The Industry in Australia and Boards representation		Mr Joshua Rasheed is an Executive on the Board of Lucerne Australia. The peak body for the Australian Lucerne Industry	Australian Lucerne Seed Industry Synopsis In Australia, 83 % of total lucerne seed production is produced in the upper - and mid- south-east of South Australia, around the area of Keith, Naracoorte, Tintinara and Bordertown, encompassing more than 16,000 hectares of both irrigated and dryland area.



Company Biographies

Company Name:	South Australian Seed Marketers		Additional Information
Continue..			The overall lucerne seed industry in Australia is currently worth around \$95 million per year (2008 figures) with exports contributing around \$30 million and domestic sales of \$8.7 million. The remainder of the value lies in associated inputs and the allied industries (e.g. seed processors and marketers) that are crucial to the lucerne seed value and supply chain. The Australian lucerne seed industry is made up of over 250 individual seed producing farms (seed growers submitting lucerne seed for ASA certification). It encompasses non irrigated production (dryland) and irrigated production systems, mainly from centre pivot and border-check (flood) irrigation systems. The Australian lucerne seed industry is capable of producing low dormancy through to highly winter-active varieties, which has led to companies from all over the world coming to Australian lucerne seed producers to multiply seed. An economic contributor is the overall value of the hay which is cut from the lucerne plant before seed is produced. In 2008, the value of production for lucerne hay in Australia was estimated to be around \$210 million per year.



Company Biographies

Company Name:	South Australian Seed Marketers		Additional Information
Continue (How) Business Matching Opportunity (Please refer to contact at footer of this document for further details)	Seeking:	Buyer of seeds, parties who wish to purchase seed Parties interested in contracting production areas in Australia for shipment to the Middle East Parties interested in Agri-business services and consultancy Advice on farming practice Efficiency in planting, irrigation, horticulture and environmental management	



Company Biographies

Company Name:	Bully Beef & Other Meats		Additional Information
(What) Product / Service	Export of: Australian Black Angus Beef product & White Dorper lamb meat cuts	Export ready, chilled or frozen, for human consumption Certified Angus beef meat is: • Grass fed • Hormone free • Antibiotic free • Offering 100% consistency of supply and quality • The beef is 100% traceable back to the Bullen Family farm and is their breed only • Plus supply of limited volumes of White Dorper sheep Bullys Beef and Other Meats is: • the breeders • the finisher • the supplier of meat products • offer guarantee of supply	RE: Australian Black Angus Beef Each year capacity to supply up to 20,000 animals, steers and weaners. Bi monthly can supply up to 160 metric tons which equates to 100,000 kilos of meat. A 20 foot container will take 10,000 kilos of meat (10 tons). which is approximately 70 animals.
(who) Company Background		South Australian, 2 nd generation Angus Cattle Farmers, owner / operators Family business operating for over 50 years. Owners of Business: Mr Chris Bullen, Grazier & Mrs Robyn Verrall & Chris Bullen (both Directors)	



Company Biographies

Company Name:	Bully Beef & Other Meats		Additional Information
Continue ... (Who) Individuals Representing organisation on delegation		Ms Suzette Lamshed Of: Australia Business Connect On behalf of Bullys Beef and Other Meats See contact details at bottom of page.	
The Industry in Australia and Boards Representation		• AUS-MEAT Accreditation • QSA-Non Packer Export • PCAS – Pasture Certification Assurance System • Grass fed • Growth Hormone Free • Anti-biotic free • Export Accredited with Australian Dept. of Agriculture • Members of Export Council of Australia	Mrs Robyn Verral Certified “ QSA NPE” This is: • Quality System Assurance (NPE) • non packer exporter • Certification though AUS Meat (the Australian Government sanctioned body to accredit exporters of meat).
(How) Business Matching Opportunity (Please refer to contact at footer of this document for further details)		Seeking ‘meat processors’ within the Middle East, individuals or organisations who have a meat importers licence recognized in their country and accepted by Australian authorities. Seeking links to supermarket chains, hyper markets, butchers: that wish to work directly through to the grower	



Company Biographies

Company Name:	BSP Project	Specifications	Additional Information
(What) Product / Service	Sale or JV option for prime farming land in South Australia & Agri consulting option (both trade and investment)	A rare opportunity to secure prime cropping land situated in South Australia. These properties are generally never for sale as they pass down through generations of families and are tightly held.	Total land aggregation consists of several farming properties totalling over 4,000 hectares Healthy soil, ability to grow diverse range of crops in winter and summer Ability to run high stock rates Well maintained improvements
(Who) Company Background	Confidential please see contact below		
The Industry in Australia and Boards Representation	n/a		
(How) Business Matching Opportunity (Please refer to contact at footer of this document for further details)	Parties interested in straight purchase or JV option for prime farming land in South Australia		



Company Biographies

Company Name:	Sunshine Project	Specifications	Additional Information
(what) Product / Service	JV, vertical integration option for prime farming land in South Australia & Agri consulting option (both trade and investment)	A rare opportunity to consider options / secure prime cropping land situated in South Australia. Sale of cropping land in this region of South Australia is very rare due to the high yield and excellent farming conditions. These properties are generally never for sale as they pass down through generations of families and are tightly held. An opportunity exists for interested parties to review straight purchase or JV, vertical integration options	Total land aggregation consists of 2 farming property totalling just over 3,500 Acres. Region has consistent reputation for the highest yielding crops in whole of South Australia. Nil water licences, reliable rainfall and excellent cropping land.
(Who) Company background	Confidential please see contact below		
(Who) Individuals representing organisation on delegation	Ms Suzette Lamshed Of: Australia Business Connect On behalf of client		
The Industry in Australia and Boards Representation	n/a		
(How) Business Matching opportunity (Please refer to contact at footer of this document for further details)	Parties interested in straight purchase or JV option for prime farming land in South Australia		



Company Biographies

Company Name:	Dommar Constructions Pty Ltd	Specifications	Additional Information
(What) Product / Service	Public and Private Infrastructure Construction, Potable and Waste Water Treatment, Process Engineering Services, Mining and Material Handling SCADA Controls & High Voltage Switch Yards and Transmission Systems	Large scale potable and waster water treatment plants including RO Desalination, Process Engineering, Project and Construction Management Services, Testing and Commissioning, Site Supervision, Testing & Inspection Services, Functional Testing Acceptance including safety, quality and environmental management.	Dommar provides Project Management, Construction Management, Supervision and Inspection Services including Safety, Quality and Environmental Management. Dommar has over 25 years of experience where we have delivered over 2000 complex and iconic infrastructure projects across Australia - each valued from several million dollars, to hundreds of millions and some into the billions of dollars (for example the recent Adelaide Desalination Plant - Aust\$1.5 bn), for State and Federal Government, Local Government and private companies (national and international).
(Who) Company Background	Please refer to attached Company Profile	Dommar has the capacity and ability to provide whole of life project delivery support services starting from concept design, through to construction, commissioning, handover, performance testing and post warranty support.	The nature of the projects delivered are diverse in nature ranging from mining (material handling and processing), water (potable, waste and reuse), food & beverage (including silos and related material handling, dust control, etc) where these project works comprise of but not limited to; civil, structural, mechanical, electrical, instrumentation & controls. Client references can be arranged upon request.
(Who) Individuals representing organisation on delegation	Mr Ray Najar & Ms Suzette Lamshed Of: Australia Business Connect On behalf of client		
The Industry in Australia and Boards Representation	Please refer to attached capability statement		



Company Biographies

Company Name:	Dommar Constructions	Specifications	Additional Information
Continue.... (How) Business Matching Opportunity (Please refer to contact at footer of this document for further details)	Consulting to Private, Federal and State Government, Local Government and multi-national companies involved with water treatment, including RO desalination, waste and re-use, pumping, storage , irrigation schemes. Material Handling (ore and minerals). Food and Beverage processing equipment (soft drinks, drinking water, dairy). High voltage witch yards, switch rooms and power transmission. .	Dommar has extensive project delivery experience whereby these projects have been delivered using various contracting arrangements such as design and construct, Build Own Operate and Transfer (BOOT), Build, Joint Ventures (JV), Partnering Arrangements, etc	Dommar has intercompany agreements and alliances with out specialist companies with whom they can work together to bring in a wider / more specialist rage of skills and support resources. Such companies comprise of Project Schedules and quantity surveyors, cost controllers, procurement specialists, geotechnical and dam construction specialist, etc



Company Biographies

Company Name:	Visible Temporary Fencing Australia Pty Ltd	Specifications	Use	Additional Information
(What) Product / Service	High visibility temporary fencing, seen at night from up to 230 metres	Seeking organisations or individuals, plus government bodies who have a need for high visibility temporary fencing Options for fencing: 1. Tall Crowd fence m high x 2.1 m long 2. Pedestrian fence 1.2 m high x 2.1 m long and retractable Wind tested to meet extreme Australian standards, patent technology, designed for safety and security Each post individually locks in with patented design. Industries and business has use for high visibility fencing product that that will offer additional safety, durability and will not fade long term in extreme heat of the intense sun. Individual panels are constructed of Hot Dipped Galvanized Posts covered in High Intensity	Manufacture of Australian designed, high visibility temporary fencing used during construction projects, particularly mining projects, both above ground and underground. Used for major international events (see related links across page) Scope, size and design requirements tailored to specifications as requested by end user. Use extends to crowd fencing and pedestrian fencing. Proven high end product meeting safety standards and quality design	http://visibletemporaryfencing.com.au/ Related links: http://en.wikipedia.org/wiki/Tour_Down_Under http://www.tourdownunder.com.au/ https://www.clipsal500.com.au/ http://www.v8supercars.com.au/events/2015-calendar http://www.v8supercars.com.au/view/videos/v8-supercars-2015 The frame is 32mm Outside Diameter Hot Dipped Galvanized Steel Pipe with the infill mesh being 4mm x 4mm with 145mm x 66mm spacing's galvanized and Powder Coated. Frame is finished High Intensity Reflective Tape and covered with a Transparent Plastic Protective Tube. With a night vision of 235mtrs there is no other fencing panel in Australia



Company Biographies

Company Name:	Visible Temporary Fencing Australia Pty Ltd	Specifications	Additional Information
Continue		Reflective Tape and covered with a Transparent Plastic Protective Tube. The infill Mesh is Galvanized and Powder Coated. There are a variety of colors available to choose from, Each post individually locks in and is not welded together. The infill mesh is then strapped to the poles to hold the unit together permanently. In case of damage through external tampering each pole and mesh can be individually placed.	that can offer the safety and security that this panel provides. This fencing product is durable, can be permanent and works 24/7.
(who) Company Background		South Australian 2 nd generation family owned business Current contracts for supply of fence – please refer to attached link re: Tour down under – International Bicycle race	http://www.smh.com.au/sport/cycling/only-way-is-up-for-tour-down-under-20140124-31e7r.html To quote;"One of the differences [the Tour Down Under has] to the Tour de France is that there are many, many people coming to the race on their bikes. The most important challenge is to make the link between the people on





Company Biographies

Company Name:	Visible Temporary Fencing Australia Pty Ltd	Specifications	Additional Information
Continue			their bikes and champions of the world of cycling. That is our challenge. "You have something with many people on their bikes [watching the race]. It is very important [for spectators to be] applauding champions, and watching [on] TV, but also riding themselves. http://en.wikipedia.org/wiki/Tour_Down_Under To quote: In 2013, it attracted more than 760,400 people to Adelaide and regional South Australia across eight days, including 40,000 interstate and international visitors who travelled there for the event.
(who) Individuals representing organisation on delegation		Mr Milorad Nestorovic Referred to as: "Mr Michael Nestorovic"	
The Industry in Australia and Boards Representation		Fencing Australia the National body for the Fencing association.	



Company Biographies

Company Name:	Visible Temporary Fencing Australia Pty Ltd	Specifications	Additional Information
Continue Business Matching Opportunities (Please refer to contact at footer of this document for further details)		• Government sponsored Agencies - for road works, traffic authorities • Construction and mining companies • Events and festival planners • Facilities management Companies • Emergencies, crowd control • Region specific: - Dubai, World Expo 2020 - Qatar, FIFA World Cup 2022	





Company Biographies

Company Name:	Status Australia Import Export	Specifications	Additional Information
(What) Product / Service	Food service, Construction, safety equipment (electric import / export)	Catering & hospitality & commercial supermarket equipment, including: refrigeration equipment; • Plus portable /prefabricated housing and toilets • Plus safety equipment on commercial scale, bollards, cones, barriers (eclectic company)	
(Who) Company Background		South Australian 2 nd generation family owned business	
(Who) Individuals representing organisation on delegation		Mr Milorad Nestorovic Referred to as: “Mr Michael Nestorovic”	
The Industry in Australia and Boards Representation		Not Applicable	
Business Matching Opportunities (Please refer to contact at footer of this document for further details)		• Small supermarkets, restaurants, catering companies or hospitality training schools • Emergency housing requirements or low cost flat pack options as required for lower income housing. Plus events for use of portable	



Company Biographies

Company Name:	Status Australia Import Export	Specifications	Use	Additional Information
Continue ... Business Matching Opportunities (Please refer to contact at footer of this document for further details)		• Toilet facility for indoor or outdoor functions • Construction / Development companies, local councils or industries that have a need for safety equipment		



Company Biographies

Company Name:	Innovative Total Solutions Australia Pty Ltd, Biobin	Specifications	Use
(What) Product / Service	Innovative total Solutions Australia Pty Ltd, Biobin	Management consultant with expertise in environmental services with emphasis on the “BioBin” – waste management system that safely removes hazardous and odorous elements from organic waste material, whilst recycling into compost / fertilizer	The compost / fertilizer produced by the BiobiN can be used by the community and industry in a variety of agricultural applications. BiobiN is the most efficient and effective method for managing organic waste.
(Who) Company back-ground	Innovative Total Solutions Australia (ITSA) – a management consulting company using Australian expertise specialising in environmental issues. ITSA is based in Adelaide, Australia and operating in the Middle East, South Africa and India.	ITSA services include strategic and business planning for environmental solutions taking in account the commercial, environmental and community impact on initiatives and activities. ITSA can research and prepare Business Plans and Proposals to plan	
(who) Individuals representing organisation on delegation	Mr Ray Najar & Ms Suzette Lamshed Of: Australia Business Connect On behalf of client	Already have a presence in UAE and Qatar and looking to expand into other MENA regions.	
The Industry in Australia and Boards representation	Refer to company profile		



Company Biographies

Company Name:	Innovative Total Solutions Australia Pty Ltd, Biobin	Specifications	Additional Information
Continue... Business Matching Opportunities (Please refer to contact at footer of this document for further details)	Find agent or distributor, Find product buyer, licensing and franchising, other strategic Partners, seek overseas investment partner Government (National & Local), Private Enterprise and NGO's (non-government organisations) such as peak bodies and associations		



Company Biographies

Company Name:	Cartwheel Resources Pty Ltd	Specifications	Use
(What) Product / Service	Clean Energy, water, manufacturing and mineral exploration	Technology development in clean energy and clean water, manufacture and mineral exploration	
(Who) Company Background	RMG Services Pty Ltd was founded in 1974 by Mr Gomez to carry out technical consulting and investment. In 2005, Mr Gomez discovered Carrapateena, a rich copper-gold-uranium-rare earth deposit in South Australia .	Mr Gomez has spent a considerable amount of money to develop about 15 technologies that has so far granted 64 world patents.	Specific focus in The Kingdom of Saudi Arabia: Unipolar water disinfection, (already awarded the “Future Giant Award” the top environmental award in China) Unipolar electrolysis of water to produce Hydrogen
(who) Individuals representing or- ganisation on delegation	Mr Rudy Gomez Executive Chairman (in The Kingdom of Saudi Arabia only) & Mr Ray Najar & Ms Suzette Lamshed Of: Australia Business Connect On behalf of client		
The Industry in Australia and Boards Representa- tion	Refer capability statement		



Company Biographies

Company Name:	Cartwheel Resources Pty Ltd	Specifications	Additional Information
Continue Business Matching Opportunities (Please refer to contact at footer of this document for further details)	Refer to Ray Najar for private briefing		



Company Biographies

Company Name:	KESAB Environmental Solutions	Specifications	Additional Information
(What) Product / Service	Environmental Services	Operating over 45 years. Leading facilitator and environmental sustainability education service provider to government, business and community engagement. Professional Development and Training in learning centres (schools, municipal and government). Integrative Information and education materials design and development. Social research and waste audits	Issues relative to Green Economy and sustainability (cleaner production, waste to resources) require skilled and experienced education to deliver education and change outcomes. KESAB is well placed and recognised globally for our services and ability to influence and deliver programs and projects underpinning the new Green Economy.
(who) Company Background	Operating over 45 years. Australian Leader in Community Engagement to deliver behavioural change. Kesab delivers what Government Cannot. Proven track record delivering programs for Sydney 2000 Olympics and Australian round of Formula 1 plus V8 Australian Supercar series.	Capability in development and implementation of strategic engagement / education programs reducing impact of the “human footprint” through improved environmental performance in food, building & construction and resource recovery in waste streams.	
(who) Individuals representing organisation on delegation	Mr Ray Najar & Ms Suzette Lamshed Of: Australia Business Connect On behalf of client		



Company Biographies

Company Name:	KESAB Environmental Solutions	Specifications	Additional Information
Continuation ... The Industry in Australia and Boards representation	Refer to company profile. Board representation 2000-2015 include:	Vice Chair Waste Management Association Australia (SA) Chair Business SA Enviro Committee Environment Protection Authority Legislative Working Group	
Business Matching Opportunities (please refer to contact at footer of this document for further details)	Licensing and Franchising, Technology transfer & other Strategic Partners Government (National & Local), private enterprise and NGO's (non-government organisations) such as peak bodies and associations Including potential consultancy to key events like Qatar 2022 World Cup and Expo 2020 in Dubai.		



Company Biographies

Company Name:	Beston Global Food Company Limited	Specifications	Additional Information
(What) Product / Service	Food Industry	Sell a range of "Beston Pure Foods " globally, including Paris Creek Dairy Products, Ferguson Seafood products and LifeX10 health products.	Hard and soft cheeses, that are both organic and Biodynamic Cheese is processed according to the lunar calendar and is organic certified and halal. Yogurts, also in squeeze pack and ESL milk (extra shelf life milk, fresh milk extends to 60 days, not UHT) Southern Rock Lobster and all other sea-food products Resveratrol based health products, which are high antioxidant
(Who) Company background	Dr Robert Sexton is an economist and investment banker; he is the founder of the company.		
(Who) Individuals representing organisation on delegation	Mr Ray Najar & Ms Suzette Lamshed Of: Australia Business Connect On behalf of client		
The Industry in Australia and Boards representation	Refer to company profile		
Business Matching opportunities (Please refer to contact at footer of this document for further details)	Find agent or distributor, Find product buyer, other Strategic Partners		



Company Biographies

Company Name:	Peats Soil and Garden Supplies	Specifications	Use
(What) Product / Service	Agribusiness and Horticulture	Soil enhancer product branded "Peats Black Jacket". Increases performance of soil, improves water, nutrient and fertiliser efficiency. Initial form of Peates Black Jacket was in a pellet, adoptions for prill (very small pellets) that is easily added to granular fertility programs	Builds microbial activity. Mico organism improves soil structure because they help the soil to aggregate and reduces plant disease. Regulates PH, suppresses disease, and increases water and oxygen access into the soil. Extensive documented field trial and infiltration demonstrations verify claims.
(Who) Company background			
(Who) Individuals representing organisation on delegation	Mr Ray Najar & Ms Suzette Lamshed Of: Australia Business Connect On behalf of client		
The Industry in Australia and Boards representation	Refer to company profile		
Business Matching Opportunities (Please refer to contact at footer of this document for further details)	Find product buyer, licensing and franchising, technology transfer		



Company Biographies

Company Name:	Bespoke Agricultural Consulting	Specifications
(What) Product / Service	Agribusiness	Consulting on the farm, production management of cereals, legumes, oil seeds, meat and wool, including irrigation and knowledge transfer.
(Who) Company background	Over 50 years hands on experience Managing mixed farming enterprises throughout Australia	
(Who) Individuals representing organisation on delegation	Mr Ray Najar & Ms Suzette Lamshed Of: Australia Business Connect On behalf of client	
The Industry in Australia and Boards representation		
Business Matching Opportunities (Please refer to contact at footer of this document for further details)	Find product buyer, technology transfer, other strategic partners, likeminded business partners, looking for business opportunities	



Company Biographies

Company Name:	SA State Financial Services	Specifications
(What) Product / Service	Financial Services	Services to assist inward investment into Australia in the areas of residential, commercial, industrial and agricultural investments
(Who) Company background	For over 16 years provided advice to international and Australian Clients regarding inwards investment in the industry sectors of residential, commercial, industrial and Agricultural	
(Who) Individuals representing organisation on delegation	Mr Ray Najar & Ms Suzette Lamshed Of: Australia Business Connect On behalf of client	
The Industry in Australia and Boards representation		
Business Matching Opportunities (Please refer to contact at footer of this document for further details)	Seeking strategic partners, looking for business opportunities, individual investors and contacts through Chambers of Commerce and Business Organisations	



Company Biographies

Company Name:	Australia Business Connect	Additional Information
(What) Product / Service	Assisting organisations and individuals with their bilateral trade and investment agendas, through strategic partnerships Representing select South Australian companies and individuals to the MENA	Australia Arab Business Connect provides tailored professional services to select local and international clientele to successfully promote, network and connect their business to trade and investment opportunities into the MENA region (MENA, Middle East and North Africa). Australia Arab Business Connect (AABC) provides the conduit, the personal contact, the business facilitation that is required to ensure our corroborated strategy drives outcome. We have a strong personal presence and network throughout MENA. Please refer to attached Bios for further details
(Who) Company background	Please refer to attached capability statement	Ray Najar, AMIE Aust. Chairman <i>“Former National Chairman of the Australia Arab Chamber of Commerce and Industry with over 17 years association with the Chamber. In Middle East and Australia, Ray is often the reference point used bilaterally by Government and Industry to achieve mutual benefit and outcomes for Australia’s trade and investment prospects throughout MENA “</i> Suzette Lamshed, MBA. Managing Director <i>“With over 20 years working and living throughout the MENA region matched with a solid commercial background, Suzette is all about deliverables and outcomes.”</i>
(Who) Individuals representing organisation on delegation	Mr Ray Najar Chairman Australia Business Connect Ms Suzette Lamshed Managing Director Australia Business Connect	
The Industry in Australia and Boards representation	Ray Najar – National Board member, Director of the Australia Arab Chamber of Commerce and Industry & former National Chairman of the Australia Arab Chamber of Commerce and Industry	
Business Matching Opportunities	Organisations or individuals seeking trade and investment in Australia	



Company Biographies

Company Name:	Kismet Jardin Pty Ltd	Specifications	Additional Information
(What) Product / Service	Beauty Products for skin care, hair care & natural perfumery	Internationally Award Winning, Global leader in 'Green Chemistry' based skincare products and natural perfumery (Trade and Investment)	The company is a global leader in developing 'Green-Chemistry' based skin-care products and hair care products. Kismet Jardin is also a leader in re-establishing the age-old and harmless practices and processes of Natural Perfumery.
(Who) Company background	Refer to Investment Brief.		
(Who) Individuals representing organisation on delegation	Mr Ray Najar & Ms Suzette Lamshed of: Australia Business Connect on behalf of the client		
The Industry in Australia and Boards Representation	Refer to company profile	Won International Award for Innovation Sustainability, (Italy) Also Eco Sustainable Beauty Global Award Winner	
Business Matching Opportunities (Please refer to contact at footer of this document for further details)	After investment, the company would like to establish its subsidiary for the Middle East, which will import and distribute the products to high-end retailers in the region. Other Strategic Partners, Seek Overseas Investment partner Initially investment partners, and later management and marketing professionals in the region, who will look after the company's operation.	In Australia alone, more than 70 million units of skincare products are sold every year (Source: Datamonitor). It is estimated that more than 16 million units of perfumes are sold yearly in Australia.	



Hand Notes



Hand Notes



Hand Notes



Hand Notes



Hand Notes



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M +61 437 326 507

E suzette@australiabusinessconnect.com.au

W www.australiabusinessconnect.com.au